

## CAREER OPPORTUNITY

Date Posted: 16 December 2008

### Job Position – Business Development Executive

**Expressway Logistics Pte Ltd**, a 3<sup>rd</sup> party logistics company that provides Transportation, Warehousing, Spare Parts Management as well as Air & Sea Freight services. We are looking for dynamic individuals to join us as:

#### Business Development Executive (Jurong East, 5-Day Week)

##### **Responsibilities:**

- To service existing clients' account and to ensure its organic growth and profitability
- To manage commercial aspect of the current account
- To manage and implement sales & marketing's objectives and goals
- To be involved in planning, sourcing, costing as well as quotations' requests
- To maintain good rapport with customers
- To manage suppliers and partners on commercial aspect

##### **Requirements:**

- Degree / Diploma in Business Management, Logistics or Marketing (SIPMM qualifications would be added advantage)
- Working experience in the logistics industry, an added advantage
- Possess strong communication and interpersonal skills
- Fresh graduates are welcome

Working hours: 9am to 6pm

Salary range: S\$2,000 - S\$3,000 per month

Interested applicants are invited to send detailed resume with expected salary via email to [hr@expressway.com.sg](mailto:hr@expressway.com.sg)